

EXHIBIT A

TO REGISTRATION STATEMENT

Under the Foreign Agents Registration Act of 1938, as amended

*Furnish this exhibit for EACH foreign principal listed in an initial statement
and for EACH additional foreign principal acquired subsequently.*

1. Name and address of registrant Ruder & Finn, Inc.	2. Registration No. 1481
3. Name of foreign principal United States-Japan Trade Council	4. Principal address of foreign principal 1000 Connecticut Avenue Washington, D.C., 20036

5. Indicate whether your foreign principal is one of the following type:

- ☐ Foreign government
- ☐ Foreign political party
- ☐ Foreign or ☒ domestic organization: If either, check one of the following:
- | | |
|---|--|
| <input type="checkbox"/> Partnership | <input type="checkbox"/> Committee |
| <input checked="" type="checkbox"/> Corporation | <input type="checkbox"/> Voluntary group |
| <input type="checkbox"/> Association | <input type="checkbox"/> Other (specify) _____ |
- ☐ Individual - State his nationality _____

6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant.

Not applicable

b) Name and title of official with whom registrant deals.

7. If the foreign principal is a foreign political party, state:

a) Principal address

Not Applicable

b) Name and title of official with whom the registrant deals.

c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

To foster good trade relations between the United States and Japan by research into the trade between the two countries, publication and distribution of reports, pamphlets, and studies, testimony before official bodies, publications activities, and such other means as may seem desirable.

b) Is this foreign principal

Owned by a foreign government, foreign political party, or other foreign principal Yes ☐ No ☒

Directed by a foreign government, foreign political party, or other foreign principal. . . . Yes ☐ No ☒

Controlled by a foreign government, foreign political party, or other foreign principal . . . Yes ☐ No ☒

Financed by a foreign government, foreign political party, or other foreign principal . . . Yes ☐ No ☒

Subsidized in whole by a foreign government, foreign political party, or other foreign principal Yes ☐ No ☒

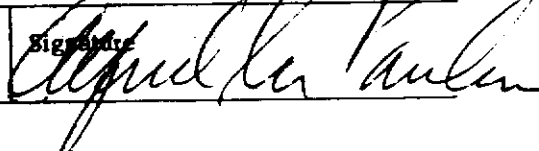
Subsidized in part by a foreign government, foreign political party, or other foreign principal Yes ☒ No ☐

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

The Council receives most of its financial support from the Japan Trade Promotion Office, New York, New York, which in turn is financed by the Japanese Government.

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

The Council is a non-profit membership corporation. Its business is conducted by its officers, and policy decisions are made by them. Under its by-laws, the ultimate power of decision is in the members, who have one vote for each \$20 of dues and contributions.

Date of Exhibit A 7/18/67	Name and Title Alfred G. Paulson Senior Vice President	Signature 
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UNITED STATES DEPARTMENT OF JUSTICE
Washington, D.C. 20530

EXHIBIT B

TO REGISTRATION STATEMENT
Under the Foreign Agents Registration Act
of 1938, as amended

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
Ruder & Finn, Inc.	U. S. -Japan Trade Council

Check Appropriate Boxes:

- ☐ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
- ☒ There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- ☐ The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

- Describe fully the nature and method of performance of the above indicated agreement or understanding.

Will be performed as public relations consultants to principal -- see answer to question 5 for more details.

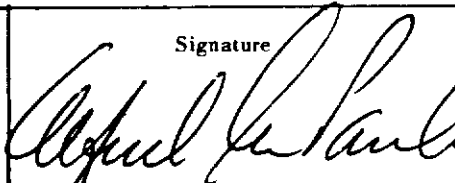
5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Will prepare news releases, magazine articles and other informational material on U.S. -Japan trade, and will attempt to obtain speaking engagements, news interviews, and radio-tv appearances for Council officials.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?^{1/} Yes ☐ No ☐

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Not specifically political, but issuances and activities described in question five will tend to promote policy of free trade between U.S. and other nations, including Japan.

Date of Exhibit B	Name and Title	Signature
7/19/67	Alfred G. Paulson Senior Vice President	

^{1/} Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

May 18, 1967

Mr. Allen Taylor
U.S.-Japan Trade Council
1000 Connecticut Avenue NW
Washington, D. C.

Dear Allen:

Confirming our conversation of May 17th, it is my understanding that you would like me to begin work as public relations consultant for the United States-Japan Trade Council on May 19, 1967, at the rate of \$1,000 per month payable to Ruder & Finn. Out-of-pocket expenses will be additional.

The service fee will be payable in advance at the beginning of each month, and out-of-pocket expenses will be billed to you as they are incurred. Pro rata service fee for May is \$425.

It is intended that this shall be a continuing arrangement without time limit, but it is mutually understood that either party may terminate the arrangement on 30 days notice.

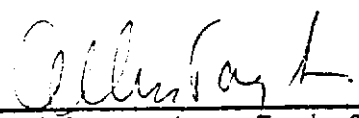
I would appreciate your returning a copy of this letter with your signature below, so that we may use it for foreign agents registration purposes and other records.

Sincerely,

Raymond Nathan

RN/at

ACCEPTED:


(for United States-Japan Trade Council)

DATE: May 19, 1967